

# Top 20 Small Business Human Resource Staffing

BY **JULIA PAULUS OGILVIE**

**S**ince meeting in fifth grade and growing up together, even attending part of college together, John Beauchamp and Brian Green always wanted to go into business together. The opportunity came when Green started working for a staffing company. “He learned the business and then we decided to start our own staffing company,” says Beauchamp, president and co-owner of Human Resource Staffing. “We decided to start it in Springfield, MO. We knew that we wanted to grow and have multiple offices. Springfield was too small though to support even a second office, so we knew we needed to expand to a new city to grow. We considered Kansas City and St. Louis, and in 2000 we moved to St. Louis.”

Taking Human Resource Staffing to St. Louis proved to be a wise choice. “We have had great growth with our sales numbers,” says Beauchamp. “We have made the Inc. 500 twice, which means a lot because Inc. Magazine looks at growth over a five year period to comprise the list. We have three offices in the St.

Louis metro area in Arnold, Westport and St. Peters.”

To reach this level of success, Human Resource Staffing evolved until finding a focus. “We did everything when we started out,” says Beauchamp. “We filled mainly lower skill positions. Now we fill more skilled positions including IT, help desk, payroll, supervisor and upper management from HR to CFO and CEO spots. Today we focus on companies that treasure good relationships. Last year we cut 3000 W2s, and we service about 100 clients a week.”

To build these long-lasting client relationships, Beauchamp and Green made sure to hire the right people, and now have a team of 20 full-time employees. “We knew that if we had the right people, we could do anything,” says Beauchamp. “Our people provide excellent customer service and quality work.”

In the future, Beauchamp and Green look to continue growing locally while moving to expanding markets. ■

